### MARKETING AND COMMUNICATIONS SPECIALIST

Status: Year-round, 30 hours per week

Supervisor: Executive Director

## **ABOUT PROJECT GROWS**

Project GROWS (PG) is a 501(c)3 nonprofit educational farm situated on 10 acres in the rolling hills of Augusta County Virginia. Our mission is to improve the overall health of children, youth, and families in Staunton, Waynesboro, and Augusta County, Virginia by



connecting our community to nutritious food through 1) hands-on, garden-based **education** and 2) increased **access** to healthy local food. The Project GROWS farm stewards soil life to support a healthy ecosystem that yields 12,000+ pounds of nutrient-dense and accessible food each year as well as beautiful, engaging natural spaces that promote self-discovery and joy. We facilitate engaging, hands-on education programming that improves the health and wellbeing of children and youth in the SAW region through formative garden-based education experiences. We also manage multiple farmers markets across the community that seek to improve food security, individual and family health, and the overall local food economy by connecting local producers to the community and the community to nourishing foods. To learn more about our food production and our food access programs, please visit www.projectgrows.org.

**POSITION OVERVIEW:** The Marketing and Communications Specialist will work across all areas of Project GROWS to develop and implement impactful marketing strategies that will tell the story of our mission, increase engagement with our programs, and effectively communicate with our community. The ideal candidate will have experience in overseeing various forms and combinations of digital and print content creation and management and have a strong, self-motivated work ethic. It is essential that this candidate has a desire to work collaboratively with others to help tell the story of our interwoven program areas of our organization (food education, food access, and food production). The Marketing and Communications Specialist is directly responsible for the following:

# Marketing and Social Media (50%)

- Write, design, schedule and disseminate e-newsletters and social media posts, coordinating with appropriate team members as needed; maintain platforms and stay up to date on the latest capabilities and trends (currently using Facebook, Instagram, and Mailchimp)
- Coordinate projects outsourced to graphic design and public relations consultants to ensure that project goals are met
- Develop marketing campaign in collaboration with food access team to increase engagement at our farmers market locations
- Write and disseminate press releases for major events and announcements
- Attend PG events to take pictures for social media posts as needed

## **Content Management (25%)**

- Responsible for reviewing and maintaining content updates on all PG media platforms
- Oversee photo storage and organization (Flickr)
- Assist with editing and finalizing publications including the annual Impact Report
- Oversee integration and implementation of new branding guidelines and logo into all existing current marketing materials and platforms
- Assist with writing, editing, and reviewing copy for media kit and sponsor-related prospectus

## Strategy (15%)

- Develop strategy with leadership team for marketing fundraisers, programs, and events
- Provide insight and recommendations on modern marketing strategies (e.g., digital retargeting, A/B campaigns, etc.)
- Use data from communication platforms (email, social media, website, etc.) to inform next steps; create data reports and share analysis from platforms
- Recommend strategy on how to increase social media presence, tailor content to audience and partners, and leverage PG content across all channels

- Respond to all incoming emails and messages from the public in a timely manner; coordinate with appropriate team member to design or delegate a reply; and follow up to close communication loop
- Attend regular check-in meetings with supervisor; attend bi-weekly all staff meetings and other program meetings as needed
- Represent PG at conferences, meetings, and networking events as needed
- Participate in other programs and farm work as needed in order to build integration and collaboration across our diverse programs and teams

## **MINIMUM QUALIFICATIONS**

- Passionate about storytelling and sharing our impact in the community through professional, beautiful, and eye-catching visuals and engaging narrative
- Excellent writer and editor with an extreme attention to detail as well as skills in spelling, grammar, and punctuation
- Minimum 2 years experience in marketing and communications
- Experience in project management (develop timelines, ensure adherence to deadlines, ability to manage multiple projects at once)
- Well-organized with ability to work independently as well as collaborate on a team
- Excellent interpersonal and leadership skills including a strong work ethic and positive attitude, collaboration, receptiveness to feedback, and conflict management
- Strong knowledge of Google Workspace (Gmail, Docs, Sheets, Hangouts, etc.) and marketing platforms required (Facebook, Instagram, Mailchimp, Canva, etc.)
- A desire to continue to learn and grow as a person and as a professional. Continuous personal and professional development is encouraged and supported at Project GROWS

### PREFERRED QUALIFICATIONS

- Background in non-profit marketing or marketing for organizations/companies with complex missions
- Experience in graphic design
- Photography and/or photojournalism skills
- Fluency in Spanish and/or written Spanish translation a plus
- Familiarity with WordPress

# **OTHER REQUIREMENTS**

- Because our farm is located in an area without access to reliable public transportation, we recommend that
  applicants with access to a vehicle apply. In addition, a valid driver's license is required to fulfill job duties as is a
  clean driving record, for insurance purposes.
- Criminal, child protective service, and state police background checks will be required for final applicants
- Compliance with random drug screening

**COMPENSATION:** This is a year-round, 30 hr/week paid position starting at \$18-\$20/hr, depending on experience. Benefits include paid time off (plus the week between December 24-January 1), health insurance, share of farm produce, and the opportunity to work with an engaged and supportive team. This position may require occasional weekend and/or evening work during the growing season and for special events. Additionally, partial teleworking options are negotiable.

**TO APPLY:** Please send a resume, cover letter, ideal start date, a sample of your work, and two references to hiring@projectgrows.org with "Marketing and Communications Specialist" in the subject line.

Project GROWS is committed to inclusion, trust, respect, and a collaborative work life. We are committed to being rooted in and of our communities where we serve. We are committed to equal employment opportunity regardless of race, color, ancestry, religion, sex, national origin, sexual orientation, age, citizenship, marital status, disability, gender identity or Veteran status. For more information about Project GROWS, visit <a href="https://www.projectgrows.org">www.projectgrows.org</a>.